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**PRESS RELEASE****aik generates an annual performance of 10.8%  
aik grows by 12%**

aik Immobilien-Investmentgesellschaft mbH has closed the 2019 calendar year with an overall performance of about 10.8% (BVI rate of return). In so doing, it generated the best fund performance since the company's founding 20 years ago. This result is once again significantly better than the industry average. The strong performance in 2019 even exceeds the figures of the very good previous years (8.5% and 10.2% BVI rate of return).

"The solid return figures, which have remained consistently good for years, are the result of aik's business model and its investment strategy, which have been aligned to the rental business ever since the company's founding. Here, in particular, it is our stable and high-level letting performance that allows us to pay out reliably high distributions to our investors," Dr Stephan Hinsche, speaker of the aik management board, commented the extraordinary result.

As of 31/12/2019, the property assets under management had increased to approximately €3.8 billion, which, when compared with the previous year, represents an impressive rate of 12%.

**Investment: Successful Acquisitions and Sales**

The effected transactions in 2019 amount to a sales contract volume of approximately €310 million, thereby exceeding the previous year's volume. The transaction volume consists of nine acquisitions, with a total volume of €250 million, and three sales with a total volume of €60 million. With the acquisitions, the focus was on portfolio properties with office, retail and residential space in the home market of Germany. "We are very satisfied with the realisation of the acquisitions and sales and intend to make additional acquisitions in both the home market and the metropolitan areas of Western Europe. In light of the challenging market situation, we are very pleased at our success at increasing our acquisition volume, when compared to the previous year," Dr Stephan Hinsche stated.

**Asset Management: A Strong Connection to the Tenants**

The letting performance comprises an area of approx. 172 Tm<sup>2</sup>, with an annual rental volume of about €30 million. A total of 272 rental agreements were concluded. Of these, and with partial adjustments made for potential rent increases, a share of approx. 70%

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was negotiated with existing tenants for the extension of contracts. This high rate of contract extensions significantly contributes to the above-average overall performance of the managed property funds and impressively demonstrates the efficacy of aik's business model, which is consistently aligned to the rental business. The occupancy rate across the entire European property portfolio is at about 94%.

### **Climate Neutral Real Estate Fund**

Ever since 2016, aik has been avoiding emissions for its complete real estate portfolio that are within its sphere of influence or has offset them, both domestically and abroad. With the acquisition of Gold Standard CO2 certificates, complete carbon neutrality is created for the entire portfolio by forest protection and reforestation programmes, as well as by wind power projects. By applying CO2 compensation mechanisms, the time to the energetic renovation of real estate can be bridged, in addition to supporting the global climate goal.



Dr. Stephan Hinsche (Sprecher der aik Geschäftsführung)

## COMPANY PROFILE

aik Immobilien-Investmentgesellschaft mbH (aik) is a German internationally operating company and has established itself successfully as the real estate investment company for occupational pension funds and insurance companies in Germany since it was founded in 1999.

aik's assets under management currently accounts for approx. 3.8 billion € and comprises 207 office and retail buildings in the European inner cities of Great Britain, France, Belgium, the Netherlands, Luxemburg, Austria, Italy and Germany as well as domestic residential estates.

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